Far West Ski Association Far West News Flash August 2013



Who & What's New For 2013

Altor to Buy Rossignol

Private equity group Altor is acquiring a majority stake in Rossignol Group from the current owners. The deal values Rossignol at \$196 million and is expected to close by this fall. According to reports, Altor plans to expand the Rossignol brand in outerwear, building on its experience in raising values of other well-known clothing outfitters. Once the transaction is complete, Altor will own 80 percent of Rossignol.

Utah Pass Wars

Vail's newest acquisition, Canyons Resort, is joining the Epic Pass family. The Epic Local Pass offers unlimited days with holiday restrictions at Canyons for \$529. For Utah college students, teens and kids, the Canyons Youth Pass, with unlimited access, will go for \$429, \$299 and \$259 respectively. Finally, the Epic Pass, sold for \$689 for adults and \$359 for kids between 5 and 12, offers unlimited access to all twelve of Vail's resorts, plus five free days at five areas in Europe.

More Pass News

Following the announcement by Alta, Snowbird, Deer Valley and Park City that each of their season pass holders can enjoy privileges at any of the four areas, Brighton Resort and Solitude teamed up to offer the Big Cottonwood Pass for \$999. The joint pass is valid at both resorts with no blackout dates. The areas are connected by the SolBright trail.

Big Sky to Operate Moonlight Basin

Cross Harbor Capital Partners, in partnership with Boyne Resorts, which operates Big Sky Resort, are acquiring Moonlight Basin. The deal is expected to close within the next several weeks. Big Sky will assume operation of Moonlight Basin, which sits on the opposite side of Lone Mountain and is connected to Big Sky via lifts and trails already, and integrate it with Big Sky. The combined area has more than 5,700 skiable acres, 4,350 vertical feet and 23 chairlifts.

FWSA Communications

Far West On-line News

Our latest and greatest edition of The Councilman is available on-line. If you haven't seen it yet, check out all the news and photos from this year's awesome convention in Reno. It was definitely a fun time! Visit our website to download the latest edition.

Far West Travel

Cruising

Cruise the Caribbean with us November 9-16, 2013. Departing from Miami, we will cruise to St. Maarten, St. Thomas and Nassau before returning to Miami. Inside cabins \$579, balcony cabins \$979 + portage fees. Contact Gloria Raminha: garski2011@gmail.com or check Far West Ski Association website for further information. A deposit of \$250 is due now, balance due on August 16, 2013.

Far West Ski Week

January 25 to February 1, 2014 are the dates set for Far West's 2014 Ski Week in Beaver Creek, Colorado. Lift tickets are included in the ski week package; however, EPIC passes will also be available and should be purchased from our Tour Operator at Skigroup.net by calling 1-800-500-2SKI (2754). Each member purchasing the EPIC Pass through Skigroup, will receive a \$25 discount off their lodging during our ski week. Check our website for additional information.

Far West Mini Ski Week

February 22-27, 2014 are the dates set for the Mini Ski Week to be held in Layton, Utah. Lodging will be at La Quinta Inn & Suites in Layton for 5 nights, with 3-4 day's skiing at Snowbasin Ski Resort, a welcome party and much more. Check our website for additional information.

Far West International Ski Week 2014

Things are moving at a swift pace for Zermatt & Spain signups. Whether you want one week in Zermatt, Zermatt & Barcelona and Madrid, Spain extension or just Spain as a stand-alone trip, the time to make your decision is NOW! If you choose to not go to Zermatt, we'll make arrangements to fly you to Barcelona to join us just for the Spain adventure trip. We will spend the first 4 nights in Barcelona then we will take the high-speed train to Madrid for the next 4 nights. This will be an all-inclusive tour including charming four-star hotels, staying in unique and convenient locations. Most meals are included, giving us the opportunity to experience local restaurants with their cultural culinary delights. This tour is completely escorted which will include daily excursions that will be guided by local representatives. You will receive all the value and benefits of traveling to Spain with FWSA. This will be a unique, exciting and exceptional trip to be remembered! Contact Debbie Stewart, VP of International Travel at: fwsaintltrvl@prodigy.net. Check our website for additional information.

Lions, Rhinos and Elephants, Oh My!

FWSA's 2014 Adventure Trip will be to South Africa, in September (exact dates TBA), with an extension to Victoria Falls. This unique experience will offer much more than the normal gaming safaris. You will also travel through the garden route in South Africa, visit botanical gardens, travel through the Wine-lands area to enjoy wine tastings, view native birds in their natural habitat, experience animal viewing while river boat cruising and so much more. While traveling to South Africa, Zimbabwe and Botswana you will enjoy the true African safari experience. We will search to see the "Big 5" and many other animals and native birds in the wild. This trip is guaranteed to be an experience of a lifetime!

Far West Ski Association Operations Manual

Proposed Changes To The Operations Manual

The Board of Directors is considering a change to Section 600 and adding a Section 800 to the Association Operations Manual and would like to hear your comments concerning this change. The proposed change is posted on the <u>website</u>. Read why the change is deemed necessary and make your comments. When making your comments, you will be asked for your name, telephone number and the ski club of which you are a member. This information is necessary so that only FWSA members can have their comments heard. The public comment opportunity will remain open until October 15, 2013.

2014 FWSA Convention

Convention 2014 is Just Around the Corner

A Volcanic Paradise is coming to a Convention near you!! Get ready for the 82nd Annual Far West Ski Association Convention, June 12-15, 2014, in Bend, Oregon. The high desert awaits you at The Riverhouse Hotel & Convention Center. To make your reservations, call 800.547.3928 or 541-389-3111. Group Name: Far West Ski Association 2014. Arrive Early - Stay Late! Hotel rates will be honored three days pre and post-Convention. Take advantage of the Central Oregon outdoor mecca with fishing, river rafting, hiking, biking, stand up paddle boarding, golfing, rock climbing, desert cave tours, canoeing, kayaking, volcano tours, shopping, and of course---sampling many of the finest brewpubs along Bend's "Ale Trail". For further information on Bend and surrounding areas see Visit Bend at www.visitbend.com.

Our Optional Activities Include

A Ski Day on Mt. Bachelor and Pub Crawl on Thursday; the 8th Annual "Michael German Memorial Golf Tournament" on Friday at the River's Edge Golf Course, with breathtaking scenery. Also on Friday, the "Smith Rock State Park Adventure" will provide you an opportunity to see some of the most spectacular scenery in the world! "Biking Around Bend" will be our first annual community service optional event. We will partner up with Oregon Adaptive Sports, a Chapter of DSUSA and bike around Bend with those with physical and cognitive disabilities. Participation can be as minimal as moral support or assisting with the adaptive cycles. And let's not forget the relaxing "Spa Day" at Sage Springs Club & Spa in Sunriver. Following the day's activities, plan to cool off at the fun and frantic Pool Party back at The Riverhouse.

The Annual FWSA Silent Auction Happens on Friday Night

Bid on ski, sport and adventure packages. The Silent Auction is open to all FWSA delegates, their guests, and the general public. We encourage our Bend and Redmond communities to take part in this event. Saturday brings the Travel Expo, both morning and afternoon sessions for Public Affairs and Snowsports Leadership Academy, and a highly motivating multi-media presentation following lunch. Saturday night is reserved for black tie/shorts to celebrate the Volcanic Paradise. For more information, please contact Host Council Convention Coordinator Mary Olhausen at omary52@comcast.net.