

FAR WEST SKI ASSOCIATION

THE

COUNCILMAN

VOLUME VIII

NUMBER 1

JULY/AUGUST, 1989

PRESIDENT'S REPORT

by Michael Favia

I would like to take this opportunity to thank the FWSA Convention Delegates for re-electing me president. I'm setting a number of goals for the Board and myself which should result in the continued progress of the Far West Ski Association. Achievement of these goals will require the full co-operation of the Boards of Directors, and Trustees, as well as committee chairpersons.

You have elected strong and dynamic Boards. They are a mix of new (on the FWSA Board) and experienced individuals. All of them have held office at club and council levels. They also have expertise in the functions of the office to which they have been elected. It may take a little time for the group to meld into a smoothly functioning team. Several of the functional VP's are off and running.

I'm particularly pleased with the progress of John Watson in Public Affairs and Paul Arrigo in Councils Development. John presented a preliminary version of the Public Affairs organization chart and descriptions at the July Board meeting. Some of the committees personnel and task force coordinators have been designated. The Task Force leaders are Louis Buhler and Karen Kimball.

John plans to publish a Public Affairs newsletter called SKIWATCH, edited by Pat Boyd. He also developed a FWSA General Position on Ski Area Development and Rules for Association Positions on Lands Issues. A letter was written to the USFS Regional Supervisor expressing the Far West Ski Association "--desire that our working relationships regarding skiing be sustained and reinforced". There is much more, but I'm sure that John Watson wants to write about them in his newsletter.

John Arrigo is making progress with Councils Affairs. Some members have questioned the value of being a FWSA member. Paul wrote to all the Council presidents asking them to list those things which the members want the FWSA to do for them. A compilation of the responses was presented at the July 16 Board meeting. The Board selected six of the items that they considered important and established action benchmarks for study and resolution.

Lauren Nagle, Travel V.P., presented an interesting list of suggestions for travel programs. They merit consideration and I am asking her to develop the suggestions in greater detail.

Mary Costigan is going to have her hands full with Communications. She will be fully involved in the Councilman, plus the Skiers Guide and the Skiers News. Obviously, she will need assistance. You can really help by getting your Councilman articles to her on time. We don't need filler articles. Woody Hogan and Gene Fulkerson are experienced in the tasks of their offices and will do their usual excellent jobs.

This article is meant to give you an overview of that which is going on at the Directors and Trustees level. If you want more information on the foregoing subjects, please write to me and I will give you more detailed information.

We have told you what we expect to accomplish. All of it can't be done by a few individuals. We need more dedicated volunteers. If you want to get involved with a winning team, write to me and I will see that you will be assigned a job. I have gathered that you want more action from the FWSA - you are also a FWSA member. Come and help us get more action.

FAR WEST SKI ASSOCIATION

1989 - 1990

BOARD OF DIRECTORS

PRESIDENT

* Mike Favia '90
18541 Montpere Way
Saratoga, CA 95070
Res. (408) 378-7685

PAST PRESIDENT

* Howard Wickersham '90
7222 Monterey Lane
La Palma, CA 90623
Res. (714) 994-6859

SECRETARY

Karen Kimball '90
2600 Konynenburg Lane
Modesto, CA 95336
Res. (209) 524-4282

TREASURER

* Jim "Orca" Williams '90
6675 Camp Verde Way
Sacramento, CA 95828
Res. (916) 381-8616

V.P. of PUBLIC AFFAIRS

John Watson '91
5005 Via El Sereno
Torrance, CA 90505
Res. (213) 373-7555

V.P. of TRAVEL

Lauren Nagle '91
P. O. Box 27
San Luis Obispo, CA 93406
Res. (805) 544-9497

V.P. of ATHLETICS

Woody Hogan '91
1264 S. Filbert
Exeter, CA 93221
Res. (209) 592-5435

V.P. of MEMBERSHIP

Lisa McCarty '90
100 E. Middlefield Road #3B
Mountain View, CA 94043
Res. (415) 965-1896

V.P. of COMMUNICATIONS

Mary Costigan '90
10323 E. Olive Street
Temple City, CA 91780
Res. (818) 575-0920

V.P. of DEVELOPMENT

Gene Fulkerson '90
1650 Chatsworth Blvd.
San Diego, CA 92107
Res. (619) 224-4221

V.P. of COUNCILS

Paul Arrigo '91
3 Heritage Oaks Road
Pleasant Hill, CA 94523
Res. (415) 372-0207

BOARD OF TRUSTEES - CHAIRMAN

Steve Williams '90
142 Pepperall Court
Vacaville, CA 95688
Res. (707) 448-1211

BOARD OF TRUSTEES

CHAIRMAN

* Steve Williams '91
142 Pepperall Court
Vacaville, CA 95688
Res.: (707) 448-1211

* Janie "Frankie" Hansen '90
3921 Beverly Glen Blvd.
Sherman Oaks, CA 91423
Res.: (818) 990-1630

* Jim Ortiz '91
1910 Roosevelt #1
San Diego, CA 92109
Res.: (619) 275-2598

* Jane Wyckoff Clark '90
1521 Kalua Lane
Tustin, CA 92680
Res.: (714) 731-6164

* Plus three ex officio members

COUNCIL PRESIDENTS

BAY AREA COUNCIL

Gayle Grant 89 - '90
244 Jackson Street
San Francisco, CA 94111
Res. (415) 254-2622

CENTRAL COUNCIL

Gloria Raminha '89 - '90
4701 Country Place Lane #A
Bakersfield, CA 93309
Res. (805) 835-7558

INLAND COUNCIL

Robert Jimenez '89 - '90
12633 Reid Street
Grand Terrace, CA 92324
Res. (714) 783-4695

LOS ANGELES COUNCIL

Grady Smith '89 - '90
2310-B Marshallfield Lane
Redondo Beach, CA 90278
Res.: (213) 374-7386

ORANGE COUNCIL

Pat Nangle '89 - '90
300 E. Coast Highway #8
Newport Beach, CA 92660
Res. (714) 673-2281

SAN DIEGO COUNCIL

Norm Cullen '89 - '90
3520 29th Street
San Diego, CA 92104
Res. (619) 296-3222

SIERRA COUNCIL

Carol Weaver '89 - '90
2580 Rio Bravo Circle
Sacramento, CA 95826
Res. (916) 366-0719

COUNCILS

BAY AREA COUNCIL

2nd Monday 8:00 pm
San Bar Cocktail Lounge
San Mateo Municipal Golf Course
San Mateo, CA

CENTRAL COUNCIL

Every 4-6 Weeks as needed
Hosted by different Central
Council Clubs
Location varies

INLAND COUNCIL

1st Monday 7:30 pm
Reuben's Restaurant
335 N. Mountain Avenue
Upland, CA

LOS ANGELES COUNCIL

1st Monday 7:30 pm
Joe Petrelli's Steak House
5614 Sepulveda Blvd.
Culver City, CA 90232

ORANGE COUNCIL

2nd Monday 7:30 pm
Various residences

SAN DIEGO COUNCIL

1st Wednesday 7:00 pm
No. Clairemont Recreation Center
4421 Bannock Avenue
San Diego, CA 92117

SIERRA COUNCIL

No set schedule - as needed
Locations vary

FAR WEST SKI ASSOCIATION General Guidelines:

The FWSA Board of Directors meets at least quarterly. There is a short meeting of the new Board immediately following the Annual Convention; a summer meeting sometime in June, July or August; a fall meeting, usually in October at the FWSA Sportsfest; a winter meeting, usually in February at Far West Ski Week; and a spring meeting usually in April or May (about 4-6 weeks prior to the Annual Convention) held at the hotel where the upcoming Convention will be held.

1989 ANNUAL CONVENTION REPORT

by Janie "Frankie" Hansen
1989 Convention Chairman

June 2-4, 1989, FWSA held another very successful, as well as very productive, Annual Meeting/Convention. It was hosted by the **BAY AREA COUNCIL**, all of whose Council Officers and club members are to be congratulated for their hard work and dedication to making this one of the best Conventions held in recent years. There are so many people who should be recognized and thanked, but I especially wish to thank 3 very wonderful **BAC** people - **PAUL ARRIGO, GEORGE BURTT AND GAYLE GRANT**.

The large turn-out of and participation by FWSA members is another factor that contributed to this successful event - 230 registered Delegates, 90 sponsors industry representatives, as well as **BAC** non-delegate workers, guests of Delegates and more, attended the Convention held at the San Francisco Airport Hilton.

The 4th Annual Silent Auction was our best ever, thanks to **JANE WYCKOFF CLARK** without whose year of hard work putting this event together, it probably wouldn't have happened! With 90 industry representatives, Convention Delegates and **BAC** club locals, there were well over 500 people in attendance at the Friday night Silent Auction and dance.

Newly elected FWSA Officers and Trustees:

Officers

Mike Favia	President	1988-90
Karen Kimball	Secretary	1989-90
Jim "Orca" Williams	Treasurer	1989-90
Mary Costigan	V.P. Communications	1989-90
John Watson	V.P. Public Affairs	1989-91
Lauren Nagle	V.P. of Travel	1989-91
Woody Hogan	V.P. of Athletics	1989-91
Paul Arrigo	V.P. of Councils	1989-91

Trustees

Jim Ortiz	1989-90
Jane Wyckoff Clark	1989-91
Steve Williams	1989-91

Far West Ski Association Annual Awards:

Sutter Kunkel	Hans Georg Award, (Long-term Service)
Lauren Nagle	Elizabeth "Schatzi" Wood Award (FWSA Woman of the Year)
Chuck Morse	J. Stanley Mullin Award (FWSA Man of the Year)
John Ulrich	Terry Smith Award (Intramural Skiing)
Marilyn Branch	Bill Mackey Award (Ski Industry Or Employee)
Coonskin Inn, Telluride, CO.	
Wendell Benedetti	Bill Berry Award (Printed Media)
Los Angeles Daily News	
Doug Pringle and Lynn Haile	Jimmie Heuga Award (Humanitarian Service)
	For Their work with the Calif. handicapped skiers programs
Vail/Beaver Creek	Tommi Tyndall Award (Ski Area Or Operator)
Colorado	
Tamara McKinney	FWSA President's Award
U. S. Ski Team	
Jane Wyckoff Clark	FWSA President's Award

Thank you Alan Christian, Awards Chairman

Congratulations are also in order to all the clubs that submitted entries for the Outstanding Club and Outstanding Club Publication competitions, "and the winners are"! (and thank you Mary Costigan and Gayle Grant for chairing these competitions):

	Outstanding Club	Outstanding Publication
Class A (up thru 149 members)	INSKIERS, BAC	WAILERS, LAC
Class AA (150 thru 499)	SINGLES, LAC	AUSLICH, LAC
Class AAA (500 or more)	BALBOA, OC	BALBOA, OC

Councils Man and Woman Competition winners - Woody Hogan, Central Council and Pat Nangle, Orange Council (and thank you Lauren Nagle for chairing this competition).

1989 FWSA CONVENTION SILENT AUCTION/TRAVEL CAROUSEL

by Jane Wyckoff Clark

FWSA Ski Industry Liaison

The Fourth Annual Silent Auction, held on Friday evening of the Convention, was the most successful event since initiating the program four years ago...not only financially, but in industry participation as well. Our generous sponsors made a record \$44,347 in donations to the Silent Auction.

The proceeds raised from this event assist the FWSA in providing a quality program for the industry representatives participating in the program, helps offset Convention expenses to keep the delegate registration fee at a nominal cost, and enables the FWSA to finance its programs for the coming year. In addition, a portion of the proceeds are donated to ski foundation projects.

The Saturday morning Travel Carousel assists ski clubs in planning their ski and sports trips. This program was added to Convention activities three years ago, due to the large number of ski industry representatives already at the Convention for the Silent Auction.

The Bay Area Council is to be commended for its outstanding promotion and support of the Convention as the Host. As Silent Auction Chairman, I would like to extend a special thank you to: Judy Purdom, BAC Silent Auction Coordinator; John Chong, BAC Assistant Silent Auction Coordinator; Marion Szarka, Bid Board Preparation; Elaine Bruni, Bid Board Preparation; Michael Favia, Operations; and Alan Christian, Auctioneer. I would also like to thank Janie "Frankie" Hansen and Fay Mumbauer of the Far West Ski Association for their valuable assistance in registration of the many industry guests.

A list of the participants in the Silent Auction/Travel Carousel are listed on the next page. Please show your appreciation to the industry participants in our FWSA programs by supporting them in your local ski clubs and councils.



1989 Council's Man & Woman of the Year candidates; front, Lauren Nagle, Elizabeth "Schatzi" Wood Award Winner; Pat Nangle behind Lauren, Woman of the Year 1989 and Woody Hogan, far right 1989 Man of the Year; Richard Davidson of Austria Ski (3rd from left) and Franz Weisbauer of Eurotours America (2nd from right) Below, Lynee Haile, Co-Recipient of Jimmie Heuga Award Photo Courtesy of Jane "Wyckoff" Clark.



Balboa Ski Club Individual & Club Award Winners: David & Heather Clark with Jane Wyckoff Clark (President's Award); Bob Larkin (Outstanding Ski Club); Pat Nangle (Council's Woman of Year & Capt. of BSC's North-South Ski Club Challenge Team Winners for Jimmie Heuga Express); Chuck Morse, J. Stanley Mullin Award; Mike Hazzard (Outstanding Ski Club Publication) Below, Janie "Frankie" Hansen presenting Sutter Kunkel, Hans Georg Award. Photos Courtesy of Jane "Wyckoff" Clark and Joe Costigan.



1989 SILENT AUCTION/TRAVEL CAROUSEL PARTICIPANTS

Adventure Connection Inc., Coloma, California.
 Air Canada
 American Airlines
 Amtrax
 Alpine Meadows Ski Area, California
 Aspen Highlands, Colorado
 Austria Ski & Eurotours America
 Banff Springs Hotel, Canada
 Barrecrafters
 Bear Mountain Ski Resort, California
 Big Bear Inn, Big Bear Lake, California
 Bogus Basin, Idaho
 Brundage Mountain, Idaho
 Breckenridge Ski Corporation, Colorado
 Coonskin Inn, Telluride, Colorado
 Crested Butte Mountain Resort, Colorado
 C. P. Hotels, Canada
 Daman-Nelson Travel
 Diamond Peak at Ski Incline, California
 Dodge Ridge, California
 Donner Ski Ranch, California
 Doubletree Hotel, Salt Lake City, Utah
 Elk Meadows Ski and Summer Resort, Utah
 Grand Aspen Hotel, Aspen, Colorado
 Grand Targhee Resort, Wyoming
 Greyhound, Telluride
 Heavenly Valley, California
 Holidaze Tours, New Jersey
 Homewood, California
 Hotel Grauer Bar, Innsbruck, Austria
 Hotel St. Francis, Santa Fe, New Mexico
 Hyatt Lake Tahoe Resort & Casino, California
 Inn of the Seventh Mountain, Mt. Bachelor, Oregon
 Jackson Hole Ski Area, Wyoming
 Keystone, Colorado
 Kirkwood, California
 Las Lenas, Argentina
 Mammoth Mountain Ski Area, California
 Mammoth Mountain Inn, California
 Mann Made Products, Redwood City, California
 Mt. Bachelor Ski & Summer Resort, Oregon
 Mt. Reba/Bear Valley, California

Northstar-at-Tahoe, California
 Pan American World Airways
 Park City Ski Area, Utah
 Park City Lodging, Utah
 Park Station Condominium Hotel, Park City, Utah
 Pine Ridge Condominiums, Breckenridge, Colorado
 Powder Ski Adventures, Mission Viejo, California
 Prospector Square Hotel, Park City, Utah
 Purgatory Ski Resort, Colorado
 Quality Inn Airport, Salt Lake City, Utah
 Quality Inn South, Salt Lake City, Utah
 Resort Property Management, Park City, Utah
 Roffe, Inc.
 Sagebrush Inn, Taos, New Mexico
 Salt Lake Hilton, Salt Lake City, Utah
 Sharon L. Designs, San Jose, California
 Sheraton Steamboat Resort & Conference Center, Steamboat, Colorado
 Sierra del Sol Condominiums, Taos, New Mexico
 Ski Banff/Lake Louise, Canada
 Ski Santa Fe, New Mexico
 SkiL International
 Smirnoff, Heublein, Inc.
 Sonora Oaks Best Western, Dodge Ridge, California
 Southwest Airlines
 SporTours, Inc., La Canada, California
 Sports America Tours, Santa Rosa, California
 Steamboat Ski Corporation, Colorado
 Steamboat Resorts, Colorado
 Squaw Valley Inn, California
 Squaw Valley USA, California
 Sun Valley Company, Idaho
 Sunriver Lodge & Resort, Mt. Bachelor, Oregon
 Swiss Air
 Taos, New Mexico
 Telluride Ski Resort, Colorado
 The Big Mountain Ski & Summer Resort, Montana
 The Breckenridge Ski Area, Colorado
 Tortuga Express Tour Company, Anaheim, California
 U. S. Sports Adventures, Santa Ana, California
 United States Recreational Ski Association (USRSA)
 Yosemite Park & Curry Company, California



Beaver Creek Resort, CO president Jerry Jones & Vail Associates Director of Skiing Cindy Nelson being presented with the FWSA Tommi Tyndall Award for 1988-89 outstanding ski area. Presented by Vail Associates California Sales Rep. Chuck Morse.



Second from left, Bear Mountain industry representative Brad Wilson with 1988 Council's Man & Woman of the Year, Dennis Doty and Lauren Nagle. Photo Courtesy of Jane "Wyckoff" Clark.

NO AFFILIATION FEE REQUIRED OF CLUBS BELONGING TO FWSA COUNCILS!

V.P. OF MEMBERSHIP REPORT

by Lisa McCarty

A resolution to eliminate the FWSA annual Affiliation Fee for clubs belonging to one of the Far West's seven Councils was passed by the Convention Delegates at the FWSA's Annual Meeting/Convention on Sunday, June 4, 1989. The annual Affiliation Fee policy will remain in effect for those clubs that do not belong to FWSA Councils.

At the meeting of the new FWSA Board of Directors, immediately following the Convention, it was decided that a letter would go out to the 60+ clubs which had already sent in their 1989-90 affiliation fee, notifying them of the new policy and giving them the right to direct those already submitted funds to a FWSA program, such as Public Affairs, Ski Sense and Safety, etc., or to have the fee refunded to them. All funds designated by clubs to be used for specific FWSA programs will be put aside and held for only those purposes.

Now the big task. Getting the correct club and current club officers information from the over 150 clubs which we currently have in our database.

To date, we have received the annual Affiliation Renewal Form (see next 2 pages). It gives us the current information we need on Far West clubs (where they meet and when, their membership numbers, dues amounts, club officers, etc.) from 60 of the 151 clubs with whom we correspond.

We need the information on all clubs in the seven Far West Councils (Bay Area, Central, Inland, Los Angeles, Orange, San Diego and Sierra).

The following is an alphabetical list of the 60 clubs from whom we have received updated forms. If your club is not on the following list, please use the form on the next 2 pages. Have someone in your club get this information to us right away so that we can enter your officers in the computer and start receiving our publications.

60 CLUBS THAT HAVE SENT IN THEIR LISTING OF NEW 1989-90 OFFICERS

Action Ski Club, SDC	Fagowees Intl.-Sac., SC	Peninsula Ski Club, BAC
Aerospace Ski Club, LAC	Fall Line Ski Club, BAC	Reno Ski & Recreation Club, SC
Alpineer Club/S.F., BAC	Far World Ski Club, LAC	San Diego Ski Club, SDC
Apres Ski Club, BAC	Four Seasons West, LAC	San Francisco Ski Club, BAC
Auslich Ski Club, LAC	Fresno Ski Club, CC	Santa Barbara Ski Club, CC
Avalanche Ski Club, CC	General Dynamics VSD, IC	Sequoia Ski Club, CC
Baja Sierra Ski Club, SDC	Grindelwald Ski Club, LAC	Shredders Ski Club, LAC
Bakersfield Ski Club, CC	High Sierra Sports, Inc., NOC	Single Ski Club, LAC
Balboa Ski Club, OC	Inskiers Ski Club, BAC	Sitzmarkers Ski Club, IC
Bear Valley Ski Club, BAC	Irvine Ski Association, OC	SLO Skiers, CC
Bladerunners Ski Club, BAC	Kronenstadt Ski Club, LAC	Sno*Flakes Ski Club, BAC
Bota Baggers Ski Club, BAC	Langlaufer Ski Club, OC	Snow Drifters Ski Club, BAC
Buckhorn Ski Club, SOC	Long Beach Ski Club, LAC	Snowchasers Ski Club, BAC
Camber Ski Club, CC	Modesto Ski Club, BAC	Snowsakes Ski Club, IC
Castro Valley Ski Club, BAC	No. Coast Sport & Ski Club, SDC	Southbay Ski Club, BAC
Century City Ski Club, LAC	No. Island Ski Club, SDC	Sundancer Ski Club, BAC
Conejo Ski Club, LAC	Orange County Ski Club, OC	Top of the Hill Gang, SDC
Convair Ski Club, SDC	Osgood Army, NOC	Torrey Pines Ski Club, SDC
Don Diego Ski Club, SDC	Over The Hill Gang, SDC	Wailers Ski Club, LAC
Edelweiss Ski Club, LAC	Paralllers Ski Club, BAC	Woodstock Ski Club, LAC

**FAR WEST SKI ASSOCIATION
SKI CLUB AFFILIATION APPLICATION
1989 - 1990**

AP _____

DP _____

PLEASE PRINT CLEARLY

SKI CLUB NAME: _____ Date Prepared: ____/____/____

Council: _____ Race League: _____

Club P.O. Box or
Mailing Address: _____

(City) (State) (Zip)

No. of Members: _____ Club Phone, if any: (____) _____

MEETINGS: _____
(day of week, how often, etc.)

Meeting Location: _____ Time: _____

Address: _____ Phone: (____) _____

(City) (State) (Zip)

Club's Annual Dues: \$ _____ Name/Club Publication: _____

PRESIDENT: _____ Elected: _____
(Month & Year)

Address: _____

(City) (State) (Zip)

Phone: Res. (____) _____ Bus.: (____) _____

COMPETITION CHAIRMAN: _____

Address: _____

(City) (State) (Zip)

Phone: Res. (____) _____ Bus. (____) _____

MEMBERSHIP CHAIRMAN: _____

Address: _____

(City) (State) (Zip)

Phone: Res. (____) _____ Bus. (____) _____

(See other side of this form for more information)

1989-90 FWSA Annual Non-Council Club Affiliation Fee is \$35.00 Per Club

FOR NON-COUNCIL CLUBS - Please make checks payable to: Far West Ski Association
and mail check & form to FWSA, Membership c/o 3921 Beverly Glen Blvd., Sherman Oaks, CA 91423

NEWSLETTER EDITOR: _____

Address _____

(City)

(State)

(Zip)

Phone: Res. (____) _____

Bus. (____) _____

PROGRAM/SOCIAL CHAIRMAN: _____

Address: _____

(City)

(State)

(Zip)

Phone: Res. (____) _____

Bus. (____) _____

SECRETARY: _____

Address: _____

(City)

(State)

(Zip)

Phone: Res. (____) _____

Bus. (____) _____

TREASURER: _____

Address: _____

(City)

(State)

(Zip)

Phone: Res. (____) _____

Bus. (____) _____

TRIP CHAIRMAN: _____

Address: _____

(City)

(State)

(Zip)

Phone: Res. (____) _____

Bus. (____) _____

VICE PRESIDENT: _____

Address: _____

(City)

(State)

(Zip)

Phone: Res. (____) _____

Bus. (____) _____

OTHER: _____ Name: _____

Address: _____

City

State

Zip

Phone: Res. (____) _____

Bus. (____) _____

Please note - our mailing list may be provided to ski industry organizations which will be of benefit to our members.



JANUARY 27 THRU FEBRUARY 3, 1990

"Includes"

TRANSPORTATION: Round Trip jet air to Grand Junction, and round trip transfers between the airport and Telluride.

LODGING: Seven nights, 2 bedrooms Condo unit or Hotel Rooms (minimum occupancy)

LIFTS: Five day Lift Pass

PARTIES: You will enjoy a welcome Wine and Cheese Party, an Early Valentines Party with Darts, Arm Wrestling and Beer Chugging plus other surprise games; and **THE GREAT IMPERSONATORS COSTUME PARTY.**

RACES: Win a medal in each race and help your club or council to victory in the **...JOE ROSS MEMORIAL CLUB CHAMPIONSHIP....**an easy GS; **COUNCIL CHALLENGE CUP....**another easy GS; and the **ALPINE CRITERION.....**a slalom for advanced skiers.

OPTIONAL: Heli-skiing, Snowmobiling, Sleigh Rides, etc.

SPECIAL EVENTS: Far West Ski Club Indoor Volleyball Championship..... Carnival with an obstacle race and backwards downhill.

PLUS...The Great Awards Banquet and Dance with awards for every event for the week.

PRICE: \$635 - \$675
per person, double occupancy

FAR WEST SKI WEEK "91"
SUN VALLEY

Page Thirteen



INFORMATION: Fay Mumbauer
Far West Ski Week
Trip Chairman
(213) 773-5330

RESERVATIONS: SPORTOURS
(800) 331-7800

\$100 Deposit for sign up due now

All participants must sign a Release Form

FAR WEST SKI WEEK
TELLURIDE, COLORADO
JAN. 27 - FEB. 3, 1990

PACKAGE SCHEDULE:

1. A deposit of \$35 per person is required at time of booking in order to hold reservation. A contract will be prepared for signature of group trip chairman and/or officer.
2. An additional deposit of \$65 per person, or a total of \$100 deposit per person should be paid by September 15, 1989.
3. 50% of the cost of the trip shall be due and payable 75 days prior to departure or November 11, 1989.
4. Balance due 45 days prior to departure or December 11, 1989.

CANCELLATION CLAUSE:

1. If entire group cancels, a processing fee of \$100 will be charged, or full refund will be made less \$100 cancellation fee.
2. Up to October 27, 1989, it will be possible to cut back on total number of participants. A \$10 per person charge will be assessed at this time.
3. Between October 27 and November 27, 1989, there will be a \$25 per person cancellation fee charged for reductions in group size.
4. Between November 27 and December 13, 1989, there will be a \$50 per person cancellation fee charged.
5. After December 13, 1989, no refund of amount paid will be made unless a replacement is found. In this event, a full refund will be paid less a \$25 administrative fee.

ROOMING LIST:

1. On December 13, 1989, a preliminary room list must be submitted to SPORTOURS giving names, addresses, and telephone numbers of participants. 30 days prior to departure, the rooming list should be finalized for submittal to lodging facilities by Far West Trip Chairman. Names changes will be accepted up to 15 days prior to departure.

TRAVEL DOCUMENTS:

1. Travel Documents (airline tickets, baggage tags, etc.) will be given to group leader 15 days prior to departure (or earlier if a specific request is made) unless SPORTOURS is asked to mail to individuals directly.

RESPONSIBILITY:

1. SPORTOURS as principal is responsible to travel participants for arranging and providing all the services and accommodations offered as constituting the package trip price. Provided, however, that in the absence of negligence on its part, SPORTOURS is not responsible for personal injury or property damage arising out of the act or negligence of any direct air carrier, hotel or other person rendering any of the services being offered in connection with the package trip.

SPORTOURS shall not be responsible for any delays, substitution of equipment or any act of omission whatsoever by the air carrier, its agents, servants, and employees and the tour participant hereby waives any claim arising therefrom.

TRIP INSURANCE:

1. Information on optional trip cancellation, health and accident insurance will be included with travel documents and is available for sale to participants. Cost for such insurance is \$22.00 to \$44.00 per person based on coverage. Enclosed is a copy of the policy available through SPORTOURS.

HIGHLIGHTS OF MINUTES - BOARD OF TRUSTEES MEETING

San Francisco Airport Hilton
June 2, 1989

The meeting was in two parts; the first led by Chairman Wagner, the second by Trustee Watson.

1. General issues discussion and recommendations to the Board of Directors.
2. Long Range Plan (including report card on FY '89)

Financial

The year-end financial reports should be reviewed by the Boards of Directors and Trustees before inclusion in the convention booklet. Officers' and directors' expenses should be a separate category rather than allocating them to programs.

Membership

A number of issues were discussed, with only two resulting in action recommendations. Chuck Morse objected to the term "unaffiliated". There was general agreement that the category labels need revision. The geographic scope of FWSA was discussed. There was neither general agreement on whether to expand our scope nor on specific states in which we could have appeal. When FWSA was affiliated with USSA, we covered Hawaii, Arizona, and most of Nevada. We still have influence in Nevada. Potential feasible targets include Utah and New Mexico. The Pacific Northwest was deemed infeasible.

The discussion continued on the effects of waiving the \$35 fee for club affiliation. Watson indicated that he expected this resolution to come to the floor at the annual meeting. The Board of Directors should restore the Life Member categories (paid and honorary). The Board of directors should revise the voting rules for unaffiliated members at convention to be consistent with club members' voting privileges. The VP Membership should include in her game plan for FY '90 specialized appeal options for individuals, corporate groups, and other targets.

Communications

Discussion centered on the finances (and reporting of them) for our publications, and what editorial control is exercised. Jane Clark indicated that advertising sales for two publications issued at ski show time would require an alteration of rate cards and additional effort. Currently, there is one issue each of Skiers News and Skiers Almanac, but at convention and ski show time respectively. The initiative here is to increase newspaper coverage of our actions for our members; the Almanac is more a continuing reference booklet. The Councilman cannot fill this news role because of cost, circulation, and format. It was generally agreed, without being specific, that we need to find more ways to communicate and to be more visible. A publicity subcommittee was suggested. The Trustees recommended that the Board of Directors fund not less than six and up to 12 issues of the Councilman.

Long Range Plan and Report Card for FY '89

This exercise commenced at 4 p.m. and extended to 5:15 p.m. led by John Watson. The plan document is appended. The LRP action was divided into the following areas: Historical format and functions from prior years. Recap of "global" issues; "Report card" for FY '89 based on last year's recommended agenda items; Review and plan of FWSA actions vis-a-vis an expanded figure of merit list; Recommended FY '90 agenda items (to be added to the FY '89 list where appropriate and reviewed periodically as well as graded at the next annual meeting).

V. P. OF DEVELOPMENT REPORT (SPONSORSHIPS AND FUND RAISING)

By Gene Fulkerson

HOW TO APPROACH AND OBTAIN SPONSORS FROM BEER AND WINE COMPANIES

1. Check and see if anyone in your organization works with or knows someone at the brewery or winery level. This also involves the wholesaler who represents the brand. In many cases you'll be dealing with both.
2. Only one person in your organization should be in charge of coordinating/working on obtaining the sponsorship and should be sure to keep everyone working toward one purpose - obtaining that sponsorship. One undue phone call by anyone except the key person could ruin the whole deal.
3. Start early - many companies have a minimum, length of time they require for approval of sponsorships, whether because of budget deadlines and/or allotments which get used up quickly; lengthy processing procedures (they may have to go through a head or regional office); or whatever.

Writing the sponsorship request letter - remember to include:

1. As a non-profit/tax exempt organization, your correspondence/letter to a potential sponsor must have your Federal I.D. number on it - they always want and need that information.
2. Copies of your newsletters, flyers, etc., or anything else you may have used for the promotion of an event in the past. They should show the promotion you did for your previous sponsor/s. This will help in your sponsorship request presentation.
3. Remember to tell them: Who will get the flyers you distribute? How many will be printed and distributed? Total impressions - Example - a newsletter is sent to someone's home, which in turn is read by 5 other/additional people. A poster is seen by 1,000 people per day, etc.
4. Basic age of the group you cater to. If you have a long-term sponsor, you should mention your organization's turnover - such as, "every 3 years" (this length of time seems to be pretty standard in most ski clubs).
5. How many people you expect to attend the event.
Do not expect money, particularly this first time out - but you can try. It is better to request product, trophies (bearing their logo), T-shirts, etc. Use this as the door opener in your presentation.

When talking to sponsors, keep in mind your and their objectives. You can generally find out who is after what by looking at advertisements slanted toward your particular sport or event.

HOW TO OBTAIN SPONSORS

Keep in mind the size of your event and the general area you are dealing with - national, regional or local. This should be addressed first when you layout your groundwork. Either way, you will end up dealing with the local representatives or their wholesaler - they can make or break your event!

Afterwards you must follow thru with an article in your newsletter about the success of the event - with pictures, if possible and send several copies to each sponsor along with a thank you letter. You may also want to enclose a list of your coming year's activities which they might be interested in sponsoring. If the event you are requesting sponsorship for is going to be an annual event, let them know that; as you may want to obtain, from them, and use their logo, etc. throughout your newsletters in the coming year.

If you plan to contact a liquor company for a sponsorship, please contact me first as I may be able to give you some direction. Any additional questions - just drop me a line or call me at (619) 224-4221 evenings. Wishing you the best of luck with your efforts.

GOOD SENSE & SAFETY

by Janie "Frankie" Hansen

We wish to thank TRW Ski Club (LAC) for the following information/safety tips for waterskiing events and the sample waiver on page eleven.

One of the topics discussed in the Finance & Corporate Status Panel, during the recent FWSA Convention this past June, and I understand in the Presidents Forum, as well, was the use of waivers by clubs and for their events. In the Finance Panel, a request that FWSA print samples of waivers in "The Councilman" was voiced several times. We plan to print a different sample club waiver form in several up-coming issues, but we wish to make it very clear that these printings are in no way endorsements or recommendations for the use of these waivers, neither by FWSA, nor the clubs or organizations whose names may appear on them, but strictly for informational purposes as examples of possible formats.

The following waterskiing guidelines excerpts were taken from a 3-page article put out by TRW for its club members:

WHILE IN THE BOAT

- If you are asked to be the observer, please recognize the responsibilities of the job
- If a rope or skier is in the water, the flag **MUST** be up
- Advise the boat driver of skier hand signals
- Warn the driver as soon as the skier is down
- If you are not the observer, please offer your services to retrieve skis and lines, and assist skiers in and out of the water

WHEN SKIING

- Tell the boat driver your ability and whether you want his teaching assistance
- Enter the water when instructed and put your skis on in the water
- The only start command the boat driver will respond to is **"HIT IT!"**
- Use thumbs-up and thumbs-down hand signals to request more or less speed
- **DO NOT** ski close to the shore or other boats
- **NEVER** spray a passing boat with your ski wake
- If you fall, hold up your hand or ski to signal other boats of your presence
- If you wipe-out, hold up your hand or ski to signal the boat driver that you are okay
- When you finish skiing, **DO NOT** drop in a congested area or in front of another boat
- If you enjoyed the ski run, thank the boat driver

CARE OF BOATS

- Respect drivers' suggestions on how to get in/out of the boat
- Hand skis in carefully to avoid chipping fiberglass or tearing seats
- Enter the boat with clean feet
- Never stand on a seat or the boat deck
- Retrieve empty cans from the boat after each run

USE OF SKIING EQUIPMENT

- One slalom ski, or ski pair, and waterski vest is provided per boat
- Use care getting in and out of ski vests
- Adjust ski binding finger tight only
- Enter binding carefully to avoid tearing rubber

(FWSA Note: The use of a printed safety tips or guidelines flyer customized for each type of event a club runs, which flyer is given to each event participant (prior to the event), might be a very good idea for helping to reduce accidents, injuries and problems)

FAR WEST RACING ASSOCIATION

BOARD OF DIRECTORS/OFFICERS

PRESIDENT

John Catozzi
2007 Perry Avenue
Redondo Beach, CA 90278
Res. (213) 372-2433

PAST PRESIDENT

George Eachus
3388 Paseo Halcon
San Clemente, CA 92672
Res. (714) 493-8738

SECRETARY

Lynelle Calkins
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Redondo Beach, CA 90277
Res (213) 372-8613

FINANCIAL OFFICER

Marty Purmort
4642 Simone Way
Cypress, CA 90630
Res. (714) 826-5014

RULES CHAIRMAN

Wes Erck
21095 Gary Drive #214
Castro Valley, CA 9454
Res. (415) 581-5706

V.P. CHAMPIONSHIPS

George Eachus
3388 Paseo Halcon
San Clemente, CA 92672
Res. (714) 493-8738

V.P. SPONSORSHIPS

Co-Chairman:

Gene Fulkerson
1650 Chatsworth Blvd.
San Diego, CA 92107
Res. (619) 224-4221

Ellen Loe
5800 Green Valley Circle #209
Culver City, CA 90230
Res. (213) 649-4750

FWSA REPRESENTATIVE

Laura Meldrum
1356 Pacific Beach Drive
San Diego, CA 92109
Res. (619) 483-7290

LEAGUE CHAIRMEN

BAY AREA COUNCIL

Open League

Nancy Kelly '89 - '90
11881 Alpine Road
Lodi, CA 95240
Res. (209) 368-7000

Singles League

Bob Ellis '89 - '90
906 Concord Street
Pleasanton, CA 94566
Res. (415) 846-6857

CENTRAL COUNCIL

Central League

Dan Nagle '89 - '90
1667 Partridge
San Luis Obispo, CA 93401
Res. (805) 544-9497

INLAND COUNCIL

Inland League

Debbie Warzynski '89 - '90
2852 Pinclawn Drive
La Crescenta, CA 92507
Res. 818) 248-4655

LOS ANGELES COUNCIL

Chamonix League

Rob Musso '89 - '90
2242 Mira Vista Avenue
Montrose, CA 91020
Res. (818) 249-1071

Elske League

Warren Scheinin '89 - '90
2210-A Marshallfield Lane
Redondo Beach, CA 90278
Res. (213) 372-0269

Rokka League

Van Smith '89 - '90
644 Manhattan Beach Blvd. #9
Manhattan Beach, CA 90266
Res. (213) 374-0996

ORANGE COUNCIL

Schuski League

Bill Clark '89 - '90
14559 Blaine Avenue
Bellflower, CA 90706
Res. 213) 867-3922

SAN DIEGO COUNCIL

San Diego Alpine League

Richard Shirk '89 - '90
3089-C Claremont Drive #217
San Diego, CA 92127
Res. (619) 488-9669

SIERRA COUNCIL

Sierra League

Joe Loader '89 - '90
7220 Marlin
Reno, NV 89506
Res. (702) 972-8019

FWSA COMMITTEE CHAIRMEN & OTHER REPRESENTATIVES

INDUSTRY LIAISON

Jane Wyckoff Clark
1521 Kalua Lane
Tustin, CA 92680
Res. (714) 731-6164

DATABASE MANAGER

Janie "Frankie" Hansen
3921 Beverly Glen Blvd.
Sherman Oaks, CA 91423
Res. (818) 990-1630

FWRA REPRESENTATIVE

Laura Meldrum
1356 Pacific Beach Drive
San Diego, CA 92109
Res. (619) 483-7290

SPORTSFEST COORDINATOR

Nick Duvally
1142 Manhattan Avenue, Box 160
Manhattan Beach, CA 90266
Res. (213) 372-2845

FWSA - PAST PRESIDENTS

1936 - 38Arnold Weber
1938 - 41James Connel
1941 - 45Frank Howard
1945 - 48Albert Sigal
1948 - 50Chris Schwarzenbach
1950 - 51Arthur Van De Camp
1951 - 52Frank Ferguson
1952 - 55Paul Smith
1955 - 57Wes Hadden
1957 - 59Ed Johnson
1959 - 62Byron Nishikian
1962 - 63Sut Kunkel
1963 - 65Len Speicher
1965 - 67Stan Walton
1967 - 69Carl Grover
1969 - 71Dick Goetzman
1971 - 73John Watson
1973 - 76Dick Croft
1976 - 81Ed Gehle
1981 - 85Jane Wyckoff
1985 - 87Janie "Frankie" Hansen
1987 - 88Howard Wickersham
1988 - 89Mike Favia

FAR WEST RACING ASSOCIATION

by Laura Medrum, FWSA Rep.

1989-90 Race Dates

Bay Area Open League

1/7/90 Northstar
1/27 Incline
1/28 Alpine Meadows
2/10 -11 Mt. Reba/Bear Valley
3/11 Donner Ski Ranch

Central League

1/6/90 Sierra Ski Ranch
2/2 Incline
3/2 Bear Valley
3/16 Mammoth

Chamonix League (LAC)

12/17/89 Mammoth
1/21/90 Mammoth
2/11 Mammoth
3/4 Mammoth
3/25 Mammoth(Dual)

Elske League (LAC)

12/16/89 Mammoth
1/6/90 Mammoth
3/3 Mammoth
3/31 Mammoth (Dual)

Rokka League (LAC)

12/9/89 Mammoth
1/20/90 Mammoth
2/10 Mammoth
3/10 Mammoth
3/31 Mammoth (Standard)
4/1 Mammoth (Dual)

Inland League

12/9/89 Mammoth
1/7/90 Mammoth
1/13 Snow Forest
2/10 Mammoth
2/17 Snow Forest
3/10 Snow Forest

San Diego Alpine League

12/18/89 Bear Mountain (Dual)
1/7/90 Mammoth
1/28 Mammoth
2/11 Bear Mountain (GS)
2/25 Mammoth
3/11 Mammoth

Schuski League (OC)

12/10/89 Mammoth
1/13/90 Mammoth
2/11 Mammoth
3/17 Mammoth

Sierra League

12/17/89 Northstar
1/6/90 Kirkwood
2/10 Alpine Meadows
2/25 Incline
3/3 Donner Ski Ranch
3/11 Northstar

Singles League (BAC)

1/6/90 Alpine Meadows
1/20 Ski Incline
2/4 Alpine Meadows
2/24-25 Dodge Ridge
3/10 Alpine Meadows

Additional Races 1990

3/17-18 Central, Inland and
San Diego Challenge at Mammoth
3/24 Nor-Cals - Alpine Meadows
3/24 LAC - Mammoth
3/25 FWRA Challenge - Mammoth
4/7-8 Far West Championships - Mammoth
4/6 Pacesetters Race

MAMMOTH MOUNTAIN SKI AREA JUNE MOUNTAIN SKI AREA 1989-90 LIFT RATES



Mammoth/June
SKI RESORT

DAILY LIFT RATES

	ADULT	CHILD*
All Day	\$35.00	\$17.00
Afternoon**	\$25.00	\$12.50

MIDWEEK PACKAGE SPECIALS***

3 Consecutive Mid-Week days	\$99.00	\$49.00
4 Consecutive Mid-Week Days	\$126.00	\$63.00
5 Consecutive Mid-Week days	\$140.00	\$70.00

***Mid-Week Package specials are not valid during holiday periods:

Thanksgiving	November 23 - 26
Christmas	December 16 - Jan. 1
Martin Luther King Day	January 15
Washington's Birthday	February 19

FREQUENT SKIERS SPECIAL

10 Ticket Book Good Anytime	\$290.00	\$145.00
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EARLY BIRD SEASON PASS****

Adult	\$710.00
Child	\$355.00
Family	\$1775.00

****This pass must be purchased before September 30, 1989, and is not valid during the Thanksgiving or Christmas Holiday.

NON-RESTRICTED SEASON PASS

Adult	\$1060.00
Child	\$530.00
Family	\$2650.00

SCENIC RIDE

Gondola Only	Adult - \$7.00	Child - \$3.50
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SPRING RATES

Adult	\$25.00	Child	\$12.50	Pass	\$250.00
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Spring rates go into effect on May 1, 1990

*Children - Ages 7-12, 6 & Under Ski Free

**Afternoon Starts at 12:30 p.m.

Multiple day tickets are available any time for 2, 3, 4, or 5 consecutive days, or 3 out of 4 days at all day rates. This includes weekends and holiday periods.

THE COUNCILMAN

CALENDAR OF EVENTS

1989

7/16, 8/13 and 8/27	L.A. Council Volleyball Tournaments at Manhattan Beach Pier
8/20	L.A. Council Superstar Picnic at Ladera Linda Park
10/6 (Friday)	FWSA Board of Directors' meeting in Visalia, California
10/7 and 10/8	FWSA Sportsfest '89 in Visalia, CA at Plaza Park
11/11	LAC Annual Snow Gala on the Queen Mary, Long Beach
11/16 thru 11/19	Los Angeles Ski Show - "Ski Dazzle" - L.A. Convention Center
11/16 thru 11/19	L.A. Council - Annual "Great Ski Swap" L.A. Convention Center
12/4 thru 12/8	Rokka League (LAC) Learn to Ski & Race Camp - Mammoth
12/11 thru 12/15	L.A. Council Race Camp - Mammoth

1990

1/20 thru 1/27	USRSA Ski Week - Snowmass/Aspen, Colorado
1/20 thru 1/27	USSA Ski Week - Vail, Colorado
1/27 thru 2/3	FWSA Ski Week - Telluride, Colorado
1/27 thru 2/3	LAC Annual Trip - Steamboat Springs, Colorado
3/24	L. A. Council Championships - Mammoth
3/25	FWRA Far West Ski Club Challenge - Mammoth
4/6 thru 4/8	FWRA Far West Championships - Mammoth
4/21	L.A. Council - an evening at Medieval Times, Buena Park
6/1 thru 6/3	FWSA Annual Convention (60th Anniversary), Irvina, CA

"THE COUNCILMAN"

Far West Ski Association
c/o Mary Costigan, Editor
10323 E. Olive Street
Temple City, CA 91780

BULK RATE
U.S. POSTAGE PAID
VAN NUYS, CA
PERMIT NO. 560

* FWSA SPORTSFEST '89 - OCT. 7 & 8 *
* BE THERE AND JOIN IN ON THE FUN *

Gene Fulkerson, V.P. of Development
Far West Ski Association
1650 Chatsworth Blvd.
San Diego, CA 92107

LAC



FWSA SPORTSFEST
OCT 7 - 8, VISALIA, CA